



# KMS : Causeway

Project-base & Estimating Prestige

Joined up thinking : Bringing CRM and Estimating together

## Duplication! - who needs duplication?

CRM and Estimating solutions have, up until now, been run entirely separately. Containing similar information about the client and their team, the same information about the project, the same contact details. With little communication between these systems incredible amounts of duplication occurred. Duplication of effort, data and resources. Often key pieces of information from CRM were overlooked as well as little or no feedback from estimating as to the progress of a job.

Well not any more! KMS have developed a link between

Edit Project 26/01/2009 15:12 \*\* POSSIBLE \*\*

Project	Jubilee Line	Pij No	00000011
Name 2	London Underground	Value £	1,500,000.00
Address1		Tend Due	24/07/2002 #
Address2		Input On	23/06/1999 #
Address3		Start	19/04/2001 # End 16/08/1994
Town	Victoria	Site Tel	071 373 5746
County	LONDON	Site Fax	
Postcode	SW1 9RX	Site Mob	
Country			

Total ON	Total OFF	Name	Est Number	DATE TENDERED	Lookup1	Lookup2	Lookup3
370	962	Jubilee Line/002	00000011/002	28/01/2009			

Estimate Data | Prestige Admin | Notes | Estimate sent/linked to

Est Number	00000011/002	Total ON	970
Title	Jubilee Line	Total OFF	962
Due date	24/07/2002 #	Cont Profit	
Created by	Admin		

Project-base and Causeway Estimating Prestige. Giving estimators instant access to CRM held data, and vice-versa. No more having to start an estimate from scratch, one click will create an estimate with all the necessary details of the client, architect and other team members. Now there is a

single repository of Projects and related estimates

## Who, What When?

Keep track of all the estimates as they go out; who they go to; when they are sent. Keep track of changes to an estimate instantly. As you change an estimate in Causeway Estimating Prestige it will automatically update the relevant information held within Project-base. Business Development staff and Estimators can work together, and a 360° view of the project is achieved. Estimators can be notified immediately that a project-requires tendering. In fact, using inbuilt project tracking features within Project-base your estimators can be notified well in advance and ensure the correct resources are available when the tender documents land.

Estimate Data | Prestige Admin | Notes | Estimate sent/linked to

Office	Town	Contact	Tel
Bontempo Systems (North)	SALFORD	Crooks	0161 345 6789
Dynamic Developments (London)	Kensington	Giggles	020 7345 6555

## Project-base : Causeway Estimating Prestige Integration at-a-glance

- Information
  - No duplication of effort
  - Direct access to Estimates
  - Updated Automatically
- Project
  - Keep track of multiple estimates per project
  - 360° view
  - Simple notification of tenders due
- Team
  - Business Development and Estimating working together
  - Single view of data
  - Tender tracking made easy